



## **Texas State Director**

### **Reports To**

The Texas State Director will report to the Vice President of State Operations and Policy.

### **Team**

State Operations- Texas

### **Job Overview**

Council for a Strong America (CSA) is a national nonprofit organization based in Washington, D.C. with staff in nine states, including Texas. CSA seeks a new State Director for Texas who has the vision, relationships, and expertise to increase the impact of our organization on children's policy in Texas. The qualified candidate will be a senior-level, experienced leader of public policy advocacy projects. The State Director will work solo in the state with substantial remote support from the national organization and will be responsible for all aspects of mobilizing our bipartisan law enforcement, retired military, and business leader membership organizations in support of a state policy agenda that ensures Texas children have the opportunity to succeed starting from birth.

The successful candidate will have experience with Texas K-16 education, early childhood education, and/or children's policy broadly, as well as a deep understanding of the political landscape of Texas. The State Director must be self-directed and able to work independently, and must also possess the diplomatic and interpersonal skills necessary to work with a wide variety of stakeholders, including our members, policymakers, partner organizations, funders, and teams across our national organization. Passion for policy advocacy, entrepreneurial instincts, and the determination of an organizer are character traits that are essential for success in this role.

### **Responsibilities and Duties**

The State Director:

- Develops a state policy agenda and strategic advocacy plan, that includes direct outreach to policymakers, to support it.
- Identifies policy opportunities in coordination with state and local allies and coalitions.
- Recruits and mobilizes law enforcement, retired military and business leaders.

- Cultivates relationships with policymakers, members, funders, allies, and media.
- Takes a lead role in fundraising efforts for the state, with support from the national Development Team.
- Works closely with national teams based in Washington, DC as well as with other staff across the country.
- Tracks the state office budget.

### **Qualifications**

- Ten or more years of progressively responsible policy advocacy experience is required.
- Existing networks with Texas policymakers, children’s advocacy organizations, and/or funders.
- Knowledge of K-16 education policy is strongly preferred, but expertise in early childhood policy and/or children’s health policy is also highly valued.
- Strong understanding of the state legislative process and advocacy strategies.
- Strong commitment to our mission and strategic vision; appreciation for the advocacy value of unexpected messengers from the business, military, and law enforcement sectors.
- Superior diplomatic skills and ability to work effectively with complex relationships; ability to persuade others to join a cause and take action.
- Ability to build good working relationships with remote national teams in support of a Texas policy agenda.
- Fundraising or funder relationship management experience.
- Highly organized with the ability to juggle multiple projects at once, and respond rapidly and flexibly to changing priorities.
- Capacity to independently learn and work with technological platforms including Salesforce and Google Drive/Docs/Sheets.
- This position is work-from-home and may be based anywhere in the state, but a regular presence in Austin will be required during the state legislative session.

### **Education**

Bachelor’s degree strongly preferred, or equivalent combination of education, training, and experience.

### **Travel**

Frequent travel in-state for 1-3 days per trip is required; occasional travel out-of-state required.

**Salary range**

\$80K- \$100K

**Application Procedure**

Only applications with a cover letter explaining their interest and qualifications for the position included will be considered. Click [the link](#) to apply.

*Council for a Strong America is an Equal Opportunity Employer and is seeking a diverse slate of candidates for formal consideration*