

Location

Texas - Remote (covers Texas and other states)

Organization

Distilled Spirits Council of the United States

Position

Experienced State Government Relations Professional

Job Description

Position: Experienced State Government Relations Professional, Public Policy Department

Reports To: SVP and Head of State Public Policy

Job Overview: Manage and execute all lobbying activity for the Distilled Spirits Council of the U.S. (DISCUS) public policy objectives in the state legislatures, state agencies, trade associations and coalitions, as appropriate, in states that are assigned.

Responsibilities and Duties:

- Development and execution of DISCUS' legislative strategies in assigned states.
- Directly manage contract lobbyists.
- Monitor, research, and analyze legislation and policy developments of importance to the distilled spirits industry.
- Develop memos and testimony, deliver testimony, policy papers, letters, talking points, op-eds, etc.
- Advocate public policy positions with policymakers, regulators (state legislatures and state agencies).
- Develop collaborative relationships with other alcohol industry trade associations.
- Communicate public policy positions, actions and strategies internally and with member companies.
- Attend events, fundraisers, and meetings – including those of state agencies – as appropriate that are directly related to advancing the Council's public policy objectives.
- Work independently on behalf of DISCUS, as well as in coalitions and other targeted campaigns, as appropriate.
- Ability to attend events and meetings outside of regular work hours.
- Activities as assigned that contribute to the mission of the organization.
- Domestic travel is required.
- This is a remote position but must be located near an airport and ideally located near a state capitol within the central region.

Qualifications: Bachelor's degree required. JD, Master's Degree in Political Science, Public Policy, Government, International Relations, Communications, Economics or Business desired.

Experience: 7+ years of experience in state government relations. Beverage alcohol experience preferred.

Specific skills:

- Outstanding knowledge of the state legislative process and excellent legislative relationships
- Prior state house experience
- Experience with and willingness to provide media interviews
- Superior written and verbal communication skills and excellent interpersonal skills
- Demonstrates ability to plan ahead, manage multiple projects at once, work independently and accurately, and maintain deadlines
- Employs strong attention to detail and follow through
- Utilizes time efficiently and ensures work plans are adhered to in a timely manner
- Strong understanding and utilization of social media platforms (e.g. Twitter, LinkedIn, etc.)
- Expertise in Microsoft Office products (especially Word and Excel) and web-based research

Personal characteristics:

- A strong team player, who is willing to collaborate with other members of the State Public Policy team and contribute to other DISCUS initiatives
- A creative and strategic person who can anticipate trends and can work independently
- An ability to work in a fast-paced environment and with a sense of urgency

DISCUS is the leading voice for distilled spirits in the United States and serves as the industry's advocate across the nation, representing the leading producers and marketers of distilled spirits. DISCUS is headquartered in Washington, DC.

DISCUS will uphold our commitment to inclusion across race, religion, color, age, sex, national origin, sexual orientation, gender identity, genetic disposition, neurodiversity, disability, veteran status or any other protected category under federal, state and local law. We seek to create a culture in which all participants and other stakeholders are treated fairly and equally by utilizing the principles of diversity and equality in all areas of our work, at all times.

In accordance with this policy, we strongly encourage women, people of color, people with disabilities and veterans to apply. EEO

To apply, please submit cover letter and resume to Kendra Carroll, Chief People Officer at kendra.carroll@distilledspirits.org, and Andy Deloney, SVP & Head of State Public, at andy.deloney@distilledspirits.org.